



Columbia FDI Perspectives

Perspectives on topical foreign direct investment issues by
the Vale Columbia Center on Sustainable International Investment

No. 89 February 18, 2013

Editor-in-Chief: Karl P. Sauvant (Karl.Sauvant@law.columbia.edu)

Managing Editor: Jennifer Reimer (jreimer01@gmail.com)

Investor-state dispute settlement: A government's dilemma

by

Joachim Karl*

Since investor-state dispute settlement (ISDS) was introduced in international investment agreements (IIAs) some 40 years ago, it has experienced five fundamental developments:

- *The number of investment disputes has risen significantly*

At the end of 2011, at least 450 treaty-based investor-state disputes were publicly known -- approximately 6.5 times more than the 67 known cases ten years earlier.

- *The nature of the disputes has changed*

Foreign investors increasingly challenge host countries' regulatory activities, such as environmental policies, energy policies, health policies, and policies related to economic crises.

- *Investment disputes are becoming more complex*

Arbitrators need to decide difficult legal issues related to, inter alia, indirect expropriations and the meaning and scope of fair and equitable treatment.

- *IIA provisions are interpreted expansively and sometimes incoherently*

Different arbitration tribunals have interpreted IIA provisions differently. There already exists a list of the most controversial or surprising investment awards.¹

* Joachim Karl, MPA (Harvard) (Joachim.Karl@unctad.org) is Chief, Policy Research Section, Division on Investment and Enterprise at UNCTAD in Geneva. The author wishes to thank George Bermann, Federico Ortino and David Schneiderman for their helpful peer reviews. **The views expressed by the author of this *Perspective* do not necessarily reflect the opinions of UNCTAD, Columbia University or its partners and supporters. *Columbia FDI Perspectives* (ISSN 2158-3579) is a peer-reviewed series.**

¹ "OGEMID awards," *Transnational Dispute Management*, available at: <http://www.transnational-dispute-management.com/ogemidawards/>.

- *Developed countries have become defendants in ISDS*

In recent years, more developed countries have been drawn into investment disputes. As of end 2011, at least 18 developed countries had faced investment arbitration -- as compared to 55 developing countries and 16 economies in transition.

Governments face a dilemma. While many governments consider ISDS a key element of international investment protection, ISDS is becoming increasingly risky. For one, governments' risk of being sued by foreign investors is growing. Second, when a dispute arises, the defence requires enormous resources; if a case is lost, damages can be very high. Third, governments live with an unpredictable arbitration practice without having the legal safety net of an appellate body like in the WTO. Fourth, complex domestic legal issues reaching beyond international investment law are examined by international arbitrators. Fifth, as more disputes are directed against countries with highly developed domestic judicial systems, governments need to ask themselves how positive discrimination of foreign investors in respect of ISDS can be justified.

Most countries are following a "wait and see" approach, not (yet) considering it necessary significantly to change their traditional approach to ISDS. Some countries, in particular Canada and the US, have taken a more defensive approach in IIAs to preserve domestic regulatory space, mainly by clarifying treaty provisions, introducing exception clauses and limiting access to ISDS.² Others have taken more radical steps. For example, Bolivia, Ecuador and Venezuela denounced their ICSID memberships and have started to terminate their BITs. Australia intends no longer to include ISDS provisions in its IIAs, while Ecuador and South Africa are reviewing their BITs with the objective of renegotiation or termination.

Overall, the existing ISDS system is no longer recognized as an indispensable core part of IIAs. Discontent is not limited to a few developing countries, but has spread to G-20 countries, including some of the BRICs. Further momentum could jeopardize the ISDS system as a whole.

Reforming the ISDS system poses the difficulty that most countries are bound by a network of thousands of IIAs containing the traditional ISDS model. Successful renegotiation and the achievement of a "better" treaty are in no way guaranteed.

A careful evolution of the ISDS system requires a balanced approach that recognizes the legitimate interests of both host countries and foreign investors. Numerous reform suggestions have been made. The governments' dilemma described above could be addressed particularly through the following policy options:

Differentiate between treaty partners. Not every IIA may require ISDS provisions allowing access to international arbitration.³ It is doubtful there is a case for international arbitration in IIAs when contracting parties share the view that all

² See, e.g., 2012 US Model BIT, available at: <http://www.ustr.gov/about-us/press-office/press-releases/2012/april/united-states-concludes-review-model-bilateral-inves>.

³ See, e.g., US-Australia Free Trade Agreement (2005).

countries involved have highly competent, neutral and efficient domestic judicial systems. More consideration should be given to improvements in individual countries.

Clarify the scope of individual treaty provisions. Countries may wish to reduce their exposure to ISDS by clarifying the content of specific IIA provisions, especially those that -- because of vague treaty language -- are prone to broad and inconsistent interpretation by tribunals, such as the provisions on indirect expropriation and fair and equitable treatment.

Consider an appeals mechanism. The establishment of an appeals mechanism in BITs beyond the existing annulment procedures in ICSID -- although institution-wise a challenging task -- would substantially contribute to ensuring coherent interpretations of IIA provisions, increasing legal predictability and stability and strengthening the legitimacy of ISDS.⁴ In order not to lose a significant advantage of ISDS -- the relative rapidity of arbitration -- it would be important to establish time limits within which an award would have to be rendered.⁵

The growing number of ISDS cases highlights benefits and deficiencies of international investment arbitration. Governments' discontent with the functionality of the current system calls for careful reform, limiting the exposure of host countries while strengthening the rule of law and recognizing foreign investors' right to be protected.

The material in this Perspective may be reprinted if accompanied by the following acknowledgment: "Joachim Karl, 'Investor-state dispute settlement: A government's dilemma,' Columbia FDI Perspectives, No. 89, February 18, 2013. Reprinted with permission from the Vale Columbia Center on Sustainable International Investment (www.vcc.columbia.edu)." A copy should kindly be sent to the Vale Columbia Center at vcc@law.columbia.edu.

For further information, including information regarding submitting to the *Perspectives*, please contact: Vale Columbia Center on Sustainable International Investment, Jennifer Reimer, jreimer01@gmail.com.

The Vale Columbia Center on Sustainable International Investment (VCC), led by Lisa Sachs, is a joint center of Columbia Law School and the Earth Institute at Columbia University. It is the only applied research center and forum dedicated to the study, practice and discussion of sustainable international investment, through interdisciplinary research, advisory projects, multi-stakeholder dialogue, educational programs, and the development of resources and tools.

Most recent Columbia FDI Perspectives

- No. 88, Jarrod Wong, "The compensatory nature of moral damages in investor-state arbitration," Columbia FDI Perspectives, February 4, 2013.
- No. 87, Ralph Alexander Lorz, "Trying to change the rules for responding to arbitration unilaterally: The proposed new framework for investor-state dispute settlement for the EU," Columbia FDI Perspectives, January 22, 2013.
- No. 86, Catharine Titi, "EU investment agreements and the search for a new balance: A paradigm shift from laissez-faire liberalism toward embedded liberalism?," Columbia FDI Perspectives, January 3, 2013.

⁴ The US Model BIT 2012 (art. 28, para. 10) considers the setting-up of an appellate body in the future.

⁵ This approach has been adopted in the WTO. See http://www.wto.org/english/thewto_e/whatis_e/tif_e/disp1_e.htm.

- No. 85, Karl P. Sauvant and Huiping Chen, “A China – US bilateral investment treaty: A template for a multilateral framework for investment?,” Columbia FDI Perspectives, December 17, 2012.
- No. 84, Saurav Pathak et al., “Inward foreign direct investment: Does it enable or constrain domestic technology entrepreneurship?,” Columbia FDI Perspectives, December 3, 2012.
- No. 83, Xiaofang Shen, “Untying the land knot: Turning investment challenges into opportunities for all citizens,” Columbia FDI Perspectives, November 19, 2012.
- No. 82, John Kline, “Evaluate Sustainable FDI to Promote Sustainable Development,” Columbia FDI Perspectives, November 5, 2012.
- No. 81, Ilan Alon and Aleh Cherp, “Is China’s outward investment in oil a global security concern?,” Columbia FDI Perspectives, October 22, 2012.
- No. 80, Jo En Low, “State-controlled entities as ‘investors’ under international investment agreements,” Columbia FDI Perspectives, October 8, 2012.
- No. 79, Lise Johnson, “Absent from the discussion: The other half of investment promotion,” Columbia FDI Perspectives, September 24, 2012.

All previous *FDI Perspectives* are available at <http://www.vcc.columbia.edu/content/fdi-perspectives>.